The shrinking treasury management system landscape
TEXPO 2017
April 2017
Disclaimer

EY refers to the global organization, and may refer to one or more, of the member firms of Ernst & Young Global Limited, each of which is a separate legal entity. Ernst & Young LLP is a client-serving member firm of Ernst & Young Global Limited operating in the US.

This presentation is © 2017 Ernst & Young LLP. All rights reserved. No part of this document may be reproduced, transmitted or otherwise distributed in any form or by any means, electronic or mechanical, including by photocopying, facsimile transmission, recording, rekeying, or using any information storage and retrieval system, without written permission from Ernst & Young LLP. Any reproduction, transmission or distribution of this form or any of the material herein is prohibited and is in violation of US and international law. Ernst & Young LLP expressly disclaims any liability in connection with use of this presentation or its contents by any third party.

Views expressed in this presentation are those of the speakers and do not necessarily represent the views of Ernst & Young LLP.

This presentation is provided solely for the purpose of enhancing knowledge on tax matters. It does not provide tax advice to any taxpayer because it does not take into account any specific taxpayer’s facts and circumstances.

These slides are for educational purposes only and are not intended, and should not be relied upon, as accounting advice.
Contents

Vendors in the news

Is that a storm? No, it’s just clouds!

Vendor criteria considerations

About EY and our global treasury services
Vendors in the news

Wallstreet Buys Treasura, Strengthens Corporate Treasury Portfolio

Summary

Wall Street Systems' acquisition of Treasura will strengthen its portfolio. But its plan to converge Treasura with City Financials may create some confusion in the short term.
Is that a storm? No, it’s just clouds!

Installed software, Active Server Pages, cloud, fake cloud, software as a service (SaaS), platform as a service, infrastructure as a service … what do they all mean?

Cloud computing
Cloud adoption is now widespread, enhancing business agility and increasing the pace of change for all industries worldwide.
Vendor criteria considerations

Description: EY’s structured Treasury Management Systems (TMS) selection approach gathers the following key information to assist management in making informed decisions for their organization.

► Technology deployment
  ► IT support (maintenance)
    ► SaaS vs. client install
  ► Security and controls
  ► Custom configurability

► Implementation
  ► Average time frame
  ► Flexibility of interface controls (who maintains?)
  ► Costs associated with implementation
  ► Availability and competency of technical support

► Functional offering
  ► What are your key functional requirements?
  ► What are your "must-have" vs. "nice-to-have" items?
  ► Are you willing to be flexible?

► Vendor summary
  ► What about product stability and vendor stability?
  ► Is there currently or will there be an enterprise resource planning initiative?
  ► What is the level of IT involvement?
  ► Who owns the solution budget?
At EY, we are committed to building a better working world — with increased trust and confidence in business, sustainable growth, development of talent in all its forms and greater collaboration.

We want to build a better working world through our own actions and by engaging with like-minded organizations and individuals. This is our purpose — and why we exist as an organization.

Running through our organization is a strong sense of obligation to serve a number of different stakeholders who count on us to deliver quality and excellence in everything we do.

We want to use our global reach and scale to convene the conversation about the challenges facing economies and the capital markets.

When business works better, the world works better.

Certain services and tools may be restricted for Ernst & Young LLP (EY US) audit clients and their affiliates to comply with applicable independence standards. Please ask your EY US contact for further information.
We complement the deep knowledge you have of your business with our hands-on understanding of the interplay of treasury and corporate strategy. Our global resources and experience give us the perspective and tools to help you evolve your current treasury department into a more efficient, scalable and value-driven team. When making decisions about department objectives, treasurers should consider the impact not only on treasury but also on the company as a whole.

We can help you address the impacts and interdependences of treasury decisions by factoring in perspectives from our audit, corporate finance, tax, technology solutions and finance transformation service lines. We’ll work with you to create a customized program of integrated treasury offerings to address your particular needs.
Questions?
Contact information

Paul Bramwell
Principal, Global Treasury Services
Ernst & Young LLP
Email: paul.bramwell@ey.com
Tel: +1 203 918 5210
About EY

EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

EY refers to the global organization, and may refer to one or more, of the member firms of Ernst & Young Global Limited, each of which is a separate legal entity. Ernst & Young Global Limited, a UK company limited by guarantee, does not provide services to clients. For more information about our organization, please visit ey.com.

Ernst & Young LLP is a client-serving member firm of Ernst & Young Global Limited operating in the US.

© 2017 Ernst & Young LLP.
All Rights Reserved.

SCORE No. XXXXXXXX
1703-2215388
ED None

This material has been prepared for general informational purposes only and is not intended to be relied upon as accounting, tax or other professional advice. Please refer to your advisors for specific advice.

ey.com